



November 1, 2013

## **NALTEA 2013 Annual Conference Recap**

**October 18-20, 2013**  
**Embassy Suites Convention Center Las Vegas**

The 2013 NALTEA Conference is in the books. What a fantastic group of speakers we had this year. Starting with great information and entertainment from the C.O.C.O.N.U.T, using a couple NALTEA attendees in some role-playing, to a fantastic group from the local Register's office, everyone had so much to offer. If you didn't come away with a wealth of information, it was your own fault, as there was much available.

Saturday evening proved to be another fun group event at the Minus 5 Bar located in the Mandalay Bay. If you've never had a drink or two in a totally ice room, drinking from an ice glass, wearing loaner coats, hats and boots, have you really lived? Everyone seemed to enjoy the evening and some even partook in the slot machines and gaming tables that abound in Las Vegas.

It is time to set aside a few days in October 2014 to attend the 10<sup>th</sup> anniversary of NALTEA. Don't be left out, it is sure to be the GREATEST of everything! The best speakers available, the best location up North, and the best title people anywhere!!!



## **New Board of Directors**

Jill Kissell  
Ed Gunther  
Debi Merrill  
Dave Pelligrinelli  
Julia Thomas

### **New Officers**

President - Jill Kissell  
Vice President - Doug Gallant  
Treasurer - Wanda Steudel  
Secretary - Tamikio Veasley



## **The NALTEA Conference Experience By Tamikio Veasley**

I am so glad I attended NALTEA'S 2013 Annual Conference this year not only did it give me a chance to see fellow members that I haven't seen in a year but it gave me a chance to meet new members who are pumped to get things rolling for 2014. Being at the conference also gave me a

renewed sense of purpose and goals for the upcoming year. I now call 2013 my year of change as this year has been all about change, adapting and overcoming. I am looking forward to the upcoming year as I start my new Journey in life. I look to 2014 to be my year of "Sankofa" it means Look back, Learn and bring it forward.

I arrived at the conference during the meet & greet on Friday and was met by our former NALTEA President Ed Gunther and his lovely wife Apple. I sat at the table with them Kevin Guse, of Parasec, Inc who spoke earlier that afternoon and Marty D'andrea of Property Insight, the food and conversations and ideas that were shared amongst members were insightful.

On Saturday the day started out with a hilarious presentation by Ron Bloecker, of Fidelity National Title "Becoming a N. U. T. and increase your business! Learn tactics that make you invaluable to your clients and become their preferred provider." Assisted by Rob Gallant this presentation hit home, Great Job Rob! Although geared to the Independent Abstractor it still showed me as an employee how I can apply these tactics in my position as a Regional Trainer. We all have clients whether we know it or not our external clients - Actual customers and Internal Clients - those we work with on a day to day basis or from another department or region that we may provide a service or assistance. By being a N. U. T. in what we do we make ourselves invaluable to everyone we come in contact with. As Ron asked during the conference WHAT KIND OF NUT ARE YOU?

Next up was Deborah Conway, the Clark County Recorder. Ms. Conway was joined by her staff Eugene Mendoza the Clark County Deputy Recorder and Courtney Hill of the Technology Department. This informative presentation lead us through the history of the Clark county recorder's office. Their vision is "To become the model Recorder's Office using advanced technology and by building bridges, establishing partnerships and creating collaborates." From my perspective they are not far from it most recently the Cook County, Illinois recorder came to visit their office to see how they are using advance technology to record and preserve public records in the most accurate and efficient manner. I look forward to seeing if some of what Ms. Conway and her staff spoke about makes it here to Illinois.

After lunch was Mr. Karl Klessig, of Ingeo Systems, Inc. he provided our group with a background on the E-Recording process. Mr. Klessig has written the Secretary of States procedures in 14 States. Karl discussed the benefits, difficulties and issues of e-recordings. With visually enticing presentation that made you want to start climbing your next mountain. Karl discussed how CSC has participated with different organizations like PRIA, NACRC/IACREOT, W3C, MBA, MISMO, REFMSO, and ALTA to create standards for e-recordings. Today CSC is recording in 700 Counties which represent 52% of the population. With Mr. Klessig's hard work and determination I am certain we will be seeing and using e-recordings, e-signatures and e-notarizations as part of our day to day operations in the near future.

Our final presenter was Mr. Zachary Ball presented to the group not only case history in real estate but he did it from a historical stand point. Mr. Ball started his case history journey with a case prior to records being abstracting showing the importance of abstracting and the examination of title. I found the case HEYD vs. Chicago Title Ins, co. very interesting where a house was determined to not to be with in the boundary of the property, the house sat on the street, can you imagine. I also found interesting that Maximum fee's for abstracting where in place the 1<sup>st</sup> entry of transfer 75 cents each additional 25 cents. I have to take a moment and thank the Supreme Court of Oklahoma for finding that law unconstitutional for reasonable fees and remanding the law.

Saturday ended with a Group outing to Minus 5 at Mandalay Bay now being from Chicago, I had to wonder why I have come all the way to Las Vegas to go to an ICE BAR! I decided to take the recommendations of my fellow members and upgrade to the fur coat, as many of you know I am about 100 lbs. with rocks in my pockets and I am glad I did. We shared lots of laughs and pictures and it was an overall fun time even though we were surrounded by Ice.





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**Next Newsletter**

**Messages from our new President, Jill Kissell, Board Members, and a Member Spotlight  
Also, more pictures to come from the NALTEA Conference in Las Vegas!**

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